



BLACK IS BACK PROJECTS

PUBLIC REFERRAL PROGRAMME

Refer. Earn. Repeat.

Public Terms & Conditions — Founding Referrer Launch

Introduce genuine customers to Black Is Back Projects and earn a referral reward when your referral becomes a completed, paid sale.

DOCUMENT

Public Referral Programme — Terms & Conditions

VERSION

1.0

CLASSIFICATION

Public Document

About This Document

IMPORTANT

This document is a Public Document.

It is intended to be read, shared with, and relied upon by members of the public who register as BIB Referrers. It may be distributed freely to referrers and prospective referrers.

These are the official Public Referral Programme Terms & Conditions of Black Is Back Projects (BIB). They govern participation in the BIB Referral Programme, including the current Founding Referrer Launch.

This document is separate from BIB's internal Sales Commission Framework, which governs internal sales commission and is not published externally. Where this public document and any internal document differ, this Public Document governs the relationship between BIB and its referrers.

By registering as a BIB Referrer and submitting referrals, a participant confirms that they have read and accepted these Terms & Conditions in full.

MANAGEMENT NOTE

Sections marked "Placeholder – To be completed by BIB Management" indicate administrative information not specified in the source document. These must be completed by BIB Management before this document is treated as final and published.

1. About the Programme

The BIB Public Referral Programme allows members of the public, including existing and former BIB customers, to introduce genuine customers to Black Is Back Projects (BIB) and earn a referral reward when a qualifying referral becomes a completed and paid sale. Participants do not need to be professional salespeople.

2. The Founding Referrer Launch

IMPORTANT

BIB is initially testing the referral programme with its first five approved referrers. During this launch test, qualifying referral rewards are calculated directly from the qualifying sale value using the launch rates in Section 6. BIB will use the results of the launch to evaluate and refine the programme before wider rollout.

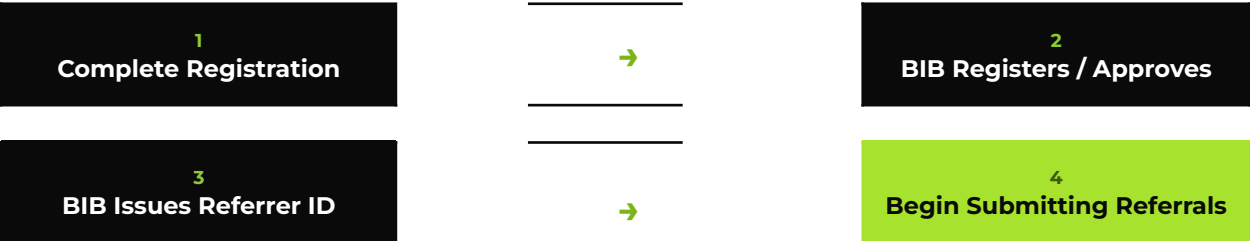
3. Who Can Participate?

Any person who meets BIB's registration requirements may apply to participate. This includes members of the public, existing BIB customers and former BIB customers. Participation is voluntary and does not create an employment, partnership, joint venture or agency relationship with BIB.

4. Registration Is Required

A person must register and be approved as a BIB Referrer before qualifying for referral rewards. After approval, BIB will issue a unique Referrer ID/code and provide the applicable programme information, including these Terms & Conditions and, where applicable, promotional material.

The normal registration flow:



5. Official Referral Methods

BIB may accept referrals through the following official methods:

- BIB's official online referral form.
- A referral form or link assigned to the registered referrer.
- WhatsApp or another official BIB communication channel, provided the referrer can be identified.
- Direct referral to BIB where the customer provides the registered referrer's unique Referrer ID/code.
- Other referral methods specifically authorised by BIB.

BEST PRACTICE

The BIB referral record is the official record used to determine referral ownership and reward eligibility. A participant should therefore ensure that their Referrer ID/code is included whenever they refer a customer.

6. Founding Referrer Reward Structure

For the first five approved founding referrers, the applicable reward rate is determined by the qualifying sale value:

QUALIFYING SALE VALUE	LAUNCH REFERRAL REWARD
R1000 – R5,000	3%
R5,001 – R10,000	4%
R10,001 – R25,000	5%
R25,001 and above	6%

During the Founding Referrer Launch, the applicable percentage is calculated against the qualifying sale value, not BIB's gross profit. This launch calculation is a temporary test and does not guarantee that the same calculation method or rates will apply after the launch.

7. Example Rewards

QUALIFYING SALE	RATE	REWARD
R2,000	3%	R60
R5,000	3%	R150
R10,000	4%	R400
R20,000	5%	R1,000
R30,000	6%	R1,800

8. What Counts as a Qualifying Referral?

The referrer must be registered and approved before making the referral. The referral must be genuine and the customer must be identifiable and contactable. The referral must be submitted or identified through an approved BIB referral method. The customer must not already be recorded by BIB as an existing active sales opportunity or as a referral belonging to another participant. The referral must result in a qualifying BIB sale and the relevant customer payment must be received by BIB. BIB must be able to reasonably verify the referral and the referrer's contribution.

9. Duplicate and Existing Customer Referrals

A referral does not automatically qualify simply because a participant knows or later contacts an existing BIB customer. If BIB already has an active sales process with the customer, the customer has already been referred, or another participant has already registered the referral, BIB's records will determine which referral, if any, qualifies.

10. When Is the Reward Payable?

The referral reward becomes payable only after BIB has received the relevant customer payment and the referral has satisfied the programme requirements. For projects paid in stages, BIB may process the applicable reward proportionally as the corresponding customer payments are received.

11. Cancellations, Refunds and Changes

WARNING

No reward is payable on money BIB does not ultimately receive.

If a customer cancels, receives a refund or the sale is reversed, the related reward may be cancelled or adjusted.

If the final qualifying sale value changes, the reward may be recalculated using the final qualifying value.

BIB may delay reward processing while a payment, cancellation, refund or project dispute is being resolved.

12. Referrer Kit and Promotional Material

Where applicable, registered referrers may receive or access a digital Referrer Kit containing their Referrer ID/code, referral instructions, an approved referral message, BIB promotional material and a copy or link to these Terms & Conditions.

IMPORTANT

Only BIB-approved promotional material may be used when representing BIB. Referrers must not create or distribute material that misrepresents BIB's prices, services, guarantees or offers.

13. What Referrers May and May Not Do

REFERRERS MAY	REFERRERS MAY NOT
Introduce potential customers to BIB.	Present themselves as BIB employees, owners or authorised sales agents unless they separately have that status.
Share BIB-approved promotional information.	Promise prices, discounts, completion dates, warranties or other commitments on behalf of BIB.
Share their unique referral code or referral link.	Alter BIB quotations, invoices or other documents.
Explain that they participate in the BIB Referral Programme.	Collect customer money on behalf of BIB.
	Misrepresent BIB or its services.
	Use misleading, spam, fraudulent or unlawful marketing methods.

14. Referral Tracking and Status

BIB may record and track each referral through the following stages, providing an auditable record of referrals and rewards and reducing disputes:



15. Customer Information and Privacy

Referrers should only submit customer information where they have a legitimate basis to make the introduction and should avoid sharing unnecessary personal information. BIB will handle submitted information in accordance with applicable privacy and data-protection requirements.

16. Fraud and Abuse

WARNING

BIB may reject referrals, suspend or terminate participation, or withhold rewards where it reasonably believes that a participant has submitted false, duplicate, self-generated, fraudulent or otherwise abusive referrals.

17. Changes After the Founding Launch

The Founding Referrer Launch is a test programme. After the first five approved referrers have participated, BIB may review the results and change the reward rates, calculation method, qualifying services, referral process or other programme rules for future participants. BIB will communicate any applicable changes through its official channels.

18. Acceptance

IMPORTANT

By registering as a BIB Referrer and submitting referrals, the participant confirms that they have read and accepted these Terms & Conditions.

19. Official BIB Referral Contact

Referral registration, referral submissions and programme enquiries must be made through the official BIB referral channel published on the BIB website or another channel specifically authorised by BIB.

END OF DOCUMENT

BIB Public Referral Programme — Version 1.0 | Founding Referrer Launch

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